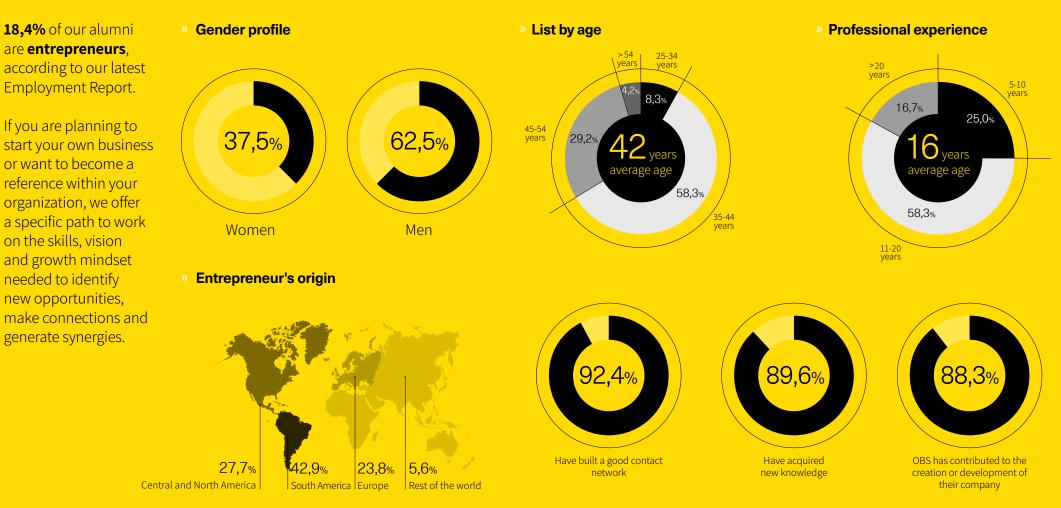
Entrepreneurship Path

OBS Business School



#OBScareers

Entrepreneurship OBS



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Entrepreneurship Path

We present to you the roadmap that will allow you to turn your dream into a long-term professional project. Join at the phase that best suits your needs.

Wantrepreneur

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Do you want to start a business but don't know where to begin? Start with the basic services of our Entrepreneurship Roadmap; they will help you define the business idea that will allow you to access our incubator.

Matchmaking

Focus

most suitable mentor.

LIMITED SPOTS

Do you have a business idea but no team? Are you a professional without a business idea looking to join an entrepreneurial team? We can help you make the right match.

If your project doesn't yet have the necessary

maturity, you can request a mentoring process

consisting of four one-on-one sessions. Present

your business plan to us, and we will choose the

OBS Incubator

If you have a business idea and a supporting team, you can apply to join our business incubator. We will support you throughout the validation of your product or service. It's essential that at least one team member is a current student or alumni of OBS.

LIMITED SPOTS

Entrepreneurship Award

Participation, Finalist Phase, Final Event, and Award.



02 OBS Incubator

Entrepreneurship

Award



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1) Wantrepreneur

Do you want to start a business but don't know where to begin?

Entrepreneurship is one of the most valued career options today. However, we often find ourselves with an idea in mind, yet, for various reasons, we can't take the step to bring it to life. If you find yourself in this situation, we're here to help you turn your professional project into a reality.

Our Career Services department offers a range of resources to help you refine your business idea, which will give you access to our business incubator down the line.

Entrepreneurship Cycle

Over the course of three webinars, we'll provide you with the tools to assess the viability of your business.

Project Mentoring

If you need support in a specific business area, you can apply for a one-onone mentoring process with 4 personalized sessions. Present your project to us, and we'll match you with the most suitable mentor. Limited spots available. LIMITED SPOTS

Masterclasses

Staying up to date with trends is essential for anyone aiming to be a successful entrepreneur. That's why we offer various online sessions throughout the year.

Networking

We host different in-person and virtual networking events throughout the year, open to you no matter where they are held or when you completed your program.

Social Selling

Social Selling As part of the Global Immersion Week, we invite you to this event to expand your knowledge on how to build a quality professional network.

» Matchmaking

Looking for a team? We'll help you find the perfect match!

We're here to connect you with your future team.

Whether you already have a business idea or are still figuring it out, we'll help you meet people with similar interests so you can take the first steps toward launching your product or service.



02 OBS Incubator

Are you an entrepreneur? We've got great news for you... you're in the right place!

If you have a business idea and a team backing you, you can apply to join our business incubator. We'll guide you along the journey to validate your product or service.

Through a **27-step process**, you'll work through every stage of early-stage entrepreneurship, from the initial idea to turning it into a **viable business**. We'll provide you with the training and support you need so that **entrepreneurship** stops being a future plan and becomes a **project of the present**.

		01	02	03	04
		Introduction to the ecosystem	Main methodologies	Fall in love with the problem	Market size
Value Proposition Canvas	Customer persona	Segment your customers	Extract key insights	Confirm the hypothesis	Define the hypothesis
10	09	08	07	06	05
11	12	13	14	15	16
Blue Ocean Strategy	Competence	Business Model Canvas	Mission, vision and values	Intro MVPs	NO CODE Tools
22	21	20	19	18	17
Storytelling	Sales Funnel	MKT is digital	MVP	Smoke test	Test card
Inbound vs. Outbound	Drivers for Growth	Fixed Costs vs. Variable Costs	Financial Statements	Pitch Deck	
23	24	25	26	27	

» Focus

If, after successfully completing the 27 steps of our incubator, you still need help focusing on a specific area of your business, you can apply for a one-on-one mentoring process with 4 personalized sessions. Present your business plan to us, and we'll select the most suitable mentor for you. stage **01**

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OBJ Entrepreneurship Award

The final stage of our Entrepreneurship Journey

Who can participate?

The OBS Entrepreneurship Award is exclusively open to teams led by current students or alumni of the school who have a project that stands out for its innovative capacity and growth potential. Additionally, participants can enter in different editions, even after completing their studies, until they secure the top position. By participating in this award, you'll gain the boost your business idea needs, as you will receive international visibility and recognition that will help take your project to the next level. Additionally, you'll have the chance to compete with other finalists for a monetary prize to invest in the acceleration of your company. Our **Career Services** department organizes this event annually, bringing together entrepreneurs, investors, business angels, students, and the entire entrepreneurial ecosystem of the School.

Final Stage

From all the submitted projects, a specialized committee will select up to 4 finalists who will compete for the final prize in an event broadcasted worldwide. Once selected, these finalists will undergo a training period focused on personalized one-on-one sessions that will help them refine their pitch and gain clearer insights into the future of their businesses, thanks to the guidance of renowned experts in entrepreneurship.

Jury



Dra. Casilda Güell Dean of OBS Business School



Sr. Simón Lee Co-founder and CEO in S3 Group. TEDx Speaker. Program Director at OBS Business School



Sr. Tom Vander Heyden Co-founder and CEO in S3 Group. TEDx Speaker. Program Director at OBS Business School



Sr. Urs Rothmayr Co-founder of COREangels Barcelona and Arrivu Voice Al

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Finalists of the OBS Entrepreneurship Award 2024





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BigVaca

José Carlos Sánchez Valadés Master in Digital Transformation



BigVaca is a digital network that connects the livestock ecosystem with big data, transforming the sector into an efficient, profitable, and sustainable industry.

EO! Easy Ordering



Joel Fuguet Master in Strategic Operations and Innovation Management

EO! is a cloud-based POS software for the restaurant industry, where consumers can access a digital menu via an NFC-enabled card and place their orders and make payments online.

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Selectum Club

Nicolás Jiménez Master in Marketing and Commercial Management



Selectum Club is a high-level community offering benefits, experiences, and networking opportunities, dedicated to premium users of the financial system.

Masquerade Caridian Niama Executive MBA



Masquerade is a virtual reality series that uses body movement to immerse the user in a magical journey through traditional festivities around the world, combining advanced technology with cultural heritage.

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We're here to help you reach your goals.

Your future starts, Now

OBS Business | The School of Now

red de educación superior 😂 Planeta Formación y Universidades

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